

COFELY MAKES MORE OF YOUR ENERGY.

Your partner for efficiency in technology and service.

www.cofely.de

BUILDING SERVICES

ENERGY SERVICES

FACILITY SERVICES

REFRIGERATION

OPTIMAL USE OF ENERGIES.

COFELY
GDF SUEZ

OUR CORE BUSINESS IS TO MAKE YOUR CORE BUSINESS MORE EFFICIENT.

Cofely provides the framework for smooth processes and low consumption costs.

Energy costs are increasing in the long term. Competitive and cost pressures are growing. Technologies are permanently advancing. Environmental regulations are becoming more stringent. And in times of climate change, more and more funding is contingent on ecological requirements. For a number of greatly varying reasons, the issue of efficiency is increasingly shifting into the focus of daily corporate life and requires a great deal of attention and planning, even though it is not part of the core business.

This is where Cofelys service begins. We support our customers with optimum technical infrastructures and services to make their buildings, plants and core processes more efficient and also to take

the pressure off their personal energy resources. Improvements in availability and quality are targeted, operational readiness reliably secured and flexibility increased – and not only that, but also with valuable cost benefits compared to the competition.

Cofely is Europe's leading brand for the efficient use of energies and, as part of the GDF Suez Group, it can rely on the strength of one of the world's largest energy companies. In Germany, Cofely emerged from the Axima brand. The four divisions Technical Building Services, Energy Services, Facility Services and Refrigeration create efficient solutions, which enable customers to make optimum use of their energies.





COFELY IN FIGURES (FISCAL YEAR 2010)

COFELY GERMANY:

Sales: 420 million euros

Employees: 1,620

Locations: 19 branch offices, plus service points

COFELY WORLDWIDE:

Sales: 8 billion euros

Employees: 35,000

Locations: in more than 20 countries

GDF SUEZ GROUP:

Sales: 84.5 billion euros

Employees: 215,000

Locations: in over 100 countries worldwide



GERMANY-WIDE PRESENCE

OUR BRANCHE OFFICES:

Berlin	Leipzig
Bochum	Lindau
Cologne	Ludwigshafen
Dresden	Mannheim
Essen	Munich
Frankfurt/Main	Nuremberg
Freiburg	Stuttgart
Hamburg	Ulm
Hanover	Wurzburg
Karlsruhe	



WE ARE MASTERS OF PRECISELY THE CRAFT YOUR PROJECT NEEDS.

Cofely has a convincing range of skills which prove their worth with every project volume.



Innovative solutions and products need a strong foundation. Our broad technical know-how and the diversity of our portfolio of technical building services, energy services, facility services and refrigeration ensure that for every task, we are able to deliver precisely the form of efficiency that our customers need. The range extends from the support of individual works on a project basis up to long-term service contracts and providing savings or energy consumption guarantees.

TECHNICAL BUILDING SERVICES

- Ventilation and air conditioning, refrigeration technology, sanitary technology, measurement and control technology, building automation, electrical and communications engineering, fire protection, energy and thermal engineering, pipeline construction
- Cleanroom and process engineering
- Customised technical infrastructure solutions for the most demanding tasks

ENERGY SERVICES

- Energy Analysis: Analysis, consulting, design
- Energy Management: Monitoring of consumption and cost, metering, measuring and control, energy sourcing

- Energy Efficiency: comprehensive facility operation and maintenance, energy performance and supply contracting, facility optimisation
- Energy Guarantees: CO₂ reduction, CO₂ certificates, consumption monitoring and user-related billing, support for comprehensive energy savings measures, certification

FACILITY SERVICES

- Upkeep, maintenance, replacement, guarantee, error and environmental management
- Technical, infrastructure and commercial facilities management

REFRIGERATION

- Refrigeration systems: refrigeration plants for industrial applications, process cooling, wind tunnels, power stations
- Refrigeration products: liquid chilling, cooling towers, heat pumps and cooling/cold water plants
- Refrigeration services: upkeep, industrial and facilities services, maintenance, modernisation, rental refrigeration, training and spare parts

WE DON'T TAKE ON TASKS. WE TAKE ON RESPONSIBILITY.

Cofely takes the burden off its customers through reliable service and experience.

When we speak of efficiency, we also mean working with the people who are our business partners. Regardless of whether we provide individual components or take on the overall responsibility for a project, we enable our partners to devote their time and energy to more important tasks.

This means: whoever relies on us can do so completely. We not only develop persuasive strategies and detailed solutions. We can also guarantee our customers effective implementation and defined results. The best example of this is our energy performance contracting, where we contractually guarantee cost reductions or a specified energy consumption. How we achieve these goals is something you can leave to us.

We are very experienced in implementing complex projects and can therefore guarantee reliable planning foundations and the necessary staying power. Our technological expertise in the construction of technical building installations and in refrigeration technology, gathered in the course of over a hundred years, is of great service to us here. This applies to construction projects and technical products, but also to our innovative services in the areas of energy services and facility services. In addition, our customers benefit from the innovative strength and financial capacity of the global GDF Suez Group with over 215,000 employees in 100 countries.





THE EXPERTISE OF OVER 125 YEARS

- **1834** Foundation of the Sulzer Brothers company
- **1878** Sulzer builds the world's first refrigeration machine for the World Exhibition in Paris
- **1881** Foundation of the German subsidiary in Ludwigshafen a.R.
- **1921** Take-over of Escher Wyss – start of the refrigeration technology production
- **1968** Sulzer is consolidated – and a few years later the division “heating and air conditioning” becomes Sulzer Infra
- **2001** In the course of the takeover by the Suez Group, Sulzer Infra becomes Axima, Sulzer Escher Wyss becomes Axima Refrigeration
- **2006** The Suez subsidiary Elyo merges with Axima and forms the division Axima Energy Services
- **2008** The group companies GdF and Suez merge to form the GDF Suez Group, one of the world's largest energy companies
- **2009** Axima becomes Cofely and Axima Refrigeration becomes Cofely Refrigeration
- **2010** Acquisition of Proenergy Contracting GmbH & Co. KG and enforcement of market position as energy services provider in Germany




EXPERTISE IN DEMANDING SECTORS

- Cleanrooms and technical infrastructure for pharmaceutical production
- Technical building services engineering for research and laboratories
- Production facilities for solar cells and photovoltaic modules
- Wind tunnels for the automotive industry
- Refrigeration plants for the food industry
- Operation and maintenance of computer centres
- Refrigeration solutions for the printing industry
- Refrigeration components and technical building installations for the chemical industry

THE MORE COMPLEX THE CHALLENGE, THE EASIER IT IS TO BANK ON US.

Cofely has the technical expertise needed for demanding sectors and complicated tasks.



When a task has the potential to cause sleepless nights, that's when we truly come into our own. Because we specialise in particularly complex, critical and sensitive tasks. Here we can make optimum use of our technical know-how and really become involved in our customer's processes. Our technicians, engineers and service specialists are not only experts in individual fields or technologies, but genuine sectoral experts when it comes to the needs of particularly demanding industries. The cleanroom areas in the pharmaceutical industry, production in the glass industry and solar cell production, technical building services infrastructures for nuclear and conventional power stations, hospitals and medical research facilities and the printing industry are only a few examples of our areas of expertise, which we obviously also put to work in more everyday projects.

Based on our comprehensive engineering knowledge, even in highly specialised subject areas we can communicate eye-to-eye with our customers and their representatives, make a valuable contribution even in the early design phases, and estimate the costs for service, maintenance and energy in advance.

Our expertise in more complex areas is also reflected in the portfolio of solutions that we develop independently or in long-term partnership with our customers. This includes measurement and control technology and individual systems for building automation, comprehensive operator concepts for buildings and facilities as well as energy management, where we coordinate many different aspects in order to achieve the required increase in efficiency.

ALSO WHEN IT COMES TO OUR CUSTOMER RELATIONS, WE VALUE SUSTAINABILITY.

Cofely views partnership in the long-term and in all its detail.

The most efficient form of cooperation is the long-term partnership. This perspective characterises our relationship to each of our customers and partners, and also the way we work in our everyday business. We do not think in terms of individual projects, but beyond. Accordingly, we are committed to open consultation from the start and deliver reliable total cost estimates, which minimises the need for post-calculations.

Modern buildings and businesses are highly complex structures. Creating sustainable solutions requires an approach that also incorporates follow-up processes and adjacent areas in the consideration.

We accompany you from the initial planning right up to ongoing maintenance and optimisation.

This is where our unique portfolio pays off, combining technical expertise and customised services to form a harmonious whole. Products from our own development and manufacturing and the fact that we have one of the world's leading energy companies as supplier and partner give us a particularly wide scope for creating genuinely customised solutions.





SYSTEMATIC INTEGRATED SOLUTIONS

- **CONTROL SYSTEMS AND BUILDING AUTOMATION**
Networked systems for intelligent control and automation of all consumption points in buildings and facilities
- **OPERATOR MODELS**
Comprehensive solutions in facility management, which combine technical, commercial and infra-structural services
- **ENERGY MANAGEMENT**
Energy supply contracting, energy consumption assurances or performance contracting with guaranteed reductions in consumption – all the necessary planning and investments are taken care of by Cofely
- **ENERGY EFFICIENT REFRIGERATION TECHNOLOGY**
Complete recooling and cooling systems with components from our own production and tailored services

Cofely is Europe's leading brand for the efficient use of energies. We shape the technology, supply and management of buildings, facilities and processes so that all energies are used optimally – including the people who work with us. Our extensive technical expertise, close partnerships with our customers, our long tradition reaching back more than 100 years and the strength of the global GDF Suez Group all combine to generate integrated solutions which make efficiency an everyday matter.



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